

Massachusetts Division of Insurance  
Quarterly Report of Membership in Health Maintenance Organizations  
as of September 30, 2003 <sup>1</sup>

OTHER MEDICARE MEMBERSHIP BY COUNTY

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Other Medicare Members <sup>2,3</sup>	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
CIGNA HealthCare of Massachusetts, Inc. <sup>4</sup>	5	2	1	1	8	1	17	17	11	0	6	0	1	888	958
Harvard Pilgrim Health Care of New England, Inc. <sup>5</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HMO Blue <sup>6</sup>	362	502	661	4	674	43	392	252	1,881	0	763	413	442	782	7,171
Tufts Associated HMO, Inc. <sup>7</sup>	261	20	404	0	364	30	126	44	1,283	0	685	293	373	398	4,281
Total Other Medicare Members	628	524	1,066	5	1,046	74	535	313	3,175	0	1,454	706	816	2,068	12,410

<sup>1</sup> Information reported by HMOs as of the end of the third quarter of 2003, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Some reports filed by HMOs prior to the first quarter of 1997 included members for whom the HMO did not bear any financial risk, and those reports would, therefore, not be comparable to the information shown in this table.

<sup>2</sup> Includes all members enrolled in the HMO in which the member may receive care outside the network - (includes HCPP and "Medicare Wraparound" products) as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1."

<sup>3</sup> Carriers that do not have any Medicare Cost or "Medicare Wraparound" business are not reflected on this report.

<sup>4</sup> CIGNA HealthCare of Massachusetts, Inc. offers a group "Medicare Wraparound" product under the name "Central Care."

<sup>5</sup> As of June 30, 2003, Harvard Pilgrim Health Care of New England, Inc. no longer offered group products to Massachusetts employer groups. Beginning 3rd quarter 2003, membership reported reflects Massachusetts residents covered under New Hampshire based groups.

<sup>6</sup> Blue Cross and Blue Shield of Massachusetts, Inc. offers a group "Medicare Wraparound" product under the name "Managed Blue for Seniors."

<sup>7</sup> Doing business as Tufts Associated Health Plan and as Tufts Health Plan. This company offers a group "Medicare Wraparound" product under the name "Tufts Medicare Complement" (TMC).